Dear Sir/Madam,

I am writing to express my strong interest in **CIO/CTO/IT Director** roles you may be looking to fill. As a strategic business technology leader with over 30 years of experience, I am confident in my ability to drive digital transformation, foster innovation, and deliver tangible business value to any company.

The appended CV provides a brief overview of my extensive experience and qualifications. For a comprehensive profile, visit https://larcombe.tech. I am eligible to work in both the EU (with Greek IKA and AMKA) and the UK (as a British citizen). I maintain properties in Greece and the UK, enabling flexible travel arrangements for work commitments in either location.

Throughout my career, I have consistently demonstrated my ability to:

- Align technology initiatives with business objectives, resulting in improved operational efficiency and competitive advantage.
- Lead and motivate high-performing teams, fostering a culture of innovation and continuous improvement.
- Manage multi-million dollar budgets, optimising resource allocation and identifying cost-saving opportunities.
- Communicate complex technical concepts to diverse stakeholders, facilitating better decision-making at all levels of the organisation.

Some key achievements that highlight my commercial acumen include:

- Conceiving, designing and building leading edge technical solutions that later become globally adopted business tools (SaaS in 1999 & GPTs in 2003) – 90% placement time reduction.
- Contract / Pricing / SLA negotiations, simultaneously reducing bottom line cost and increasing service availability. – Cost savings of over £350k/pa for Harrison Willis.
- Successfully leading digital transformation initiatives across multiple organisations, resulting in improved operational efficiency and customer satisfaction.
- Created from scratch the European Research Team for CSC Computer Sciences Corporation eventually supporting all 10,000+ employees with leading technical research.

My educational background (including an MBA and a BSc in Information Systems), complements my practical experience and provides me with a unique perspective on the intersection of technology and business strategy. I am currently pursuing a research degree (Ph.D.) through the Open University, which further demonstrates my commitment to continuous learning and staying at the forefront of technological advancements.

My experience includes leading both internal and outsourced/contracted teams in development, deployment, and support roles. I am well-versed in all aspects of business operations, including strategy formulation, forecasting, budgeting, people management, and keenly exhibit role-model behaviour in all aspects of my life. My global experience and cultural adaptability make me well-suited for roles in international organisations.

Known for my enthusiasm, capability, and commitment, I excel at articulating complex concepts to both technical and non-technical stakeholders. Combined with my board-level experience, these skills position me as a valuable asset to any organisation.

I am excited to discuss opportunities where my expertise, leadership skills, and passion for innovation can make a positive impact.

Thank you for your consideration. I look forward to future discussions. Please feel free to keep my CV on file.

Sincerely,

Tony Larcombe MBA, B.Sc. N.Dip.M MRI

Tony Larcombe
Strategic Business Technology Leader (CTO/CIO)

Professional Summary:

Innovative and results-driven technology executive with over 30 years of experience in aligning business objectives with technological solutions. Proven track record in driving digital transformation, fostering innovation, and delivering tangible business value in global organisations. Adept at translating complex technical concepts into strategic business advantages. Shoulders end-to-end responsibility for IT service delivery.

Key Achievements:

- Conceived, created (via both local and outsourced development resource) and managed multiple innovative business solutions from TRA to TRL-9
- Recognised for exceptional leadership and team-building skills, fostering a high-performance culture that improved employee retention rates.
- Developed and managed multi-million dollar budgets, optimising resource allocation and identifying cost-saving opportunities.
- Architected and implemented voice & data networking solutions (global) for organisations such as Volvo, Texas Instruments, HW Group PLC.
- Designed, built and implemented line-of-business systems across multiple organisations.

Core Competencies:
- Strategic Vision & Leadership
- Digital Transformation
- Business Process Optimisation
- Stakeholder Management
- Budget Management & Cost Optimisation
- Cross-Functional Team Leadership
- Vendor & Partnership Management
- Crisis Management & Problem Solving

Professional Experience:

Fractional C-Level Executive (2009 – Present)   **Various Start-ups and SMEs**

Provide strategic direction to align technology initiatives with organisational goals
Drive innovation while ensuring realistic and achievable objectives at the board level
Creating fund-raising decks and business plans for PE/VC Investment
Foster collaboration between technical and non-technical stakeholders

Chief Information Officer (2006 – 2009)   **Five Ten Group**

Led a team of 40 IT professionals, promoting professional development and collaboration
Oversaw the integration of new technologies to maintain competitive advantage
Created and managed IT budgets, optimising resource allocation, achieving KPIs
Improved employee retention rates through fostering a high-performance, fun, culture
Managed the M&A (and integration) of seven acquired businesses

Professional Experience (continued):

Technical Consultant (2002-2004)   **Hudson Highland / TMP Worldwide**

Fully insourced the line-of-business applications saving of £¼ million per year
Developed a GPT facilitating a 90% time saving in candidate placement

VP Operations & CIO (2001 – 2002)   **iRevolution PLC**

Spearheaded the world's first pure per user/per month Software as a Service (SaaS) solution
Resulted in significant cost savings and enhanced scalability for the organisation

Chief Technology Officer (1997 – 2001)   **HW Group & TMP Worldwide (monster.com)**

Designed, built, implemented, and supported cutting-edge solutions including: the SaaS outsourcing & re-insourcing; Refactored global networking; Data centre consolidation; Internal line-of-business application development; and built ubiquitous internal knowledge sharing tools.

Education:

PhD Candidate (ongoing), Research Degree
MBA, Business Management
BSc, Information Systems
N.Dip.M, Management Diploma

Certifications:

BS EN ISO 9000 Qualified Systems Auditor
Agile Methodologies & SCRUM Master (Udemy)
AWS Cloud (16 certificates encompassing all aspects of AWS cloud service)
FEMA Incident Command (ICS 100 & ICS 200)
ITIL
PRINCE2 Project Management

Professional Memberships:

Member of the Royal Institution of Great Britain
Member of the Greek Scientists Society
Member of the IEEE Computer Society

References:

Available upon request from:

Professor Dr. Garry Hunt OBE – Formerly JPL/Voyager Missions – NED HW Group & FiveTen
David Smith OBE – Chief Digital Advisor, UK Parliament – CIO TMP Worldwide
John Simpson – Programme Director, Mercer HR Consulting – EU Support Manager, Logitech

Contact Information: e: larcombe@gmail.com   t: +30 697 677 1857

More information, project overviews, full career history and qualifications can be found at my website https://larcombe.tech